



Q3 2012

**Management Discussion and Analysis
of Financial Condition and Results of Operations
For the Three and Nine Months Ended March 31, 2012 and March 31, 2011
(Unaudited)**

MANAGEMENT DISCUSSION AND ANALYSIS

The following Management Discussion & Analysis (“MD&A”) prepared as of May 11, 2012, should be read in conjunction with DHX Media Ltd.’s (the “Company” or “DHX”) unaudited interim condensed consolidated financial statements and accompanying notes for the three and nine months ended March 31, 2012 and 2011, as well as the Company’s latest annual MD&A (“2011 Annual MD&A”) and audited consolidated financial statements for the years ended June 30, 2011 and 2010 (prepared in accordance with Canadian generally accepted accounting principles (“CGAAP”) (as found on www.sedar.com or on DHX’s website at www.dhxmedia.com). The unaudited interim condensed consolidated financial statements and accompanying notes for the three and nine months ended March 31, 2012 and 2011 have been prepared in accordance with international financial reporting standards (“IFRS”). In this MD&A, the term CGAAP refers to generally accepted accounting principles in Canada prior to the adoption of IFRS, and the term IFRS or GAAP refers to generally accepted accounting principles in Canada after the adoption of IFRS.

The Company’s auditors, Pricewaterhouse Coopers LLP, have not reviewed the unaudited interim condensed consolidated financial statements and accompanying notes for the three and nine months ended March 31, 2012 and 2011.

DHX is a public company incorporated under the Canadian Business Corporations Act whose common shares are traded on the Toronto Stock Exchange (“TSX”) admitted on May 19, 2006 (symbol DHX). Additional information relating to the Company can be found on its website at www.dhxmedia.com or on SEDAR at www.sedar.com.

The Company prepares its financial statements in accordance with Canadian generally accepted accounting principles as set out in the CICA Handbook. In 2010, the CICA Handbook was revised to incorporate IFRS, and require publicly accountable enterprises to apply such standards effective for years beginning on or after January 1, 2011, and to provide comparative figures for 2011. Accordingly, the Company commenced reporting on this basis in its unaudited interim condensed consolidated financial statements for the first quarter of 2012 (three months ended September 30, 2011).

As a result of the adoption of IFRS, certain trends in operating results presented under CGAAP may no longer be applicable under IFRS. In particular, the accounting for overall consolidation, share-based compensation, business combinations, cumulative translation adjustment, and deferred income taxes are significantly impacted by the changeover to IFRS – refer to “Accounting Policies and Transition to IFRS” section of this MD&A for additional information.

Figures in this MD&A are shown as millions (for example, \$100,000 is shown as \$0.10 million) and are approximate and have been rounded to the nearest ten thousand.

This MD&A contains certain forward-looking statements, which reflect DHX management’s (“Management”) expectations regarding the Company’s growth, results of operations, performance, and business prospects and opportunities.

Statements about the Company’s future plans and intentions, results, levels of activity, performance, goals or achievements, or other future events constitute forward-looking statements. Wherever possible, words such as “may,” “will,” “should,” “could,” “expect,” “plan,” “intend,” “anticipate,” “believe,” “estimate,” “predict,” or “potential” or the negative or other variations of these words, or other similar words or phrases, have been used to identify these forward-looking statements. These statements reflect Management’s current beliefs and are based on information currently available to Management.

Forward-looking statements involve significant risk, uncertainties, and assumptions. Many factors could cause actual results, performance, or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully and readers should not place undue reliance on the forward-looking statements. Although the forward-looking statements contained in this MD&A are based on what Management believes to be reasonable assumptions, the Company cannot assure readers that actual results will be consistent with these forward-looking statements. These forward-looking statements are made as of the date of this MD&A, and the Company assumes no obligation to update or revise them to reflect new events or circumstances. Many factors could cause the actual results, performance, or achievements of the Company to be materially different from any future results, performance, or achievements that may be expressed or implied by such forward-looking statements, including: general economic and market segment conditions, competitor activity, product capability and acceptance, international risk and currency exchange rates, and technology changes. An assessment of the risks that could cause actual results to materially differ from current expectations is contained in the “Risk Assessment” section of this MD&A and the 2011 Annual MD&A.

The foregoing is not an exhaustive list and other risks are detailed from time to time in other continuous disclosure filings of the Company. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, or expected.

Business of the Company

DHX is a leading independent supplier, distributor, and licensor of television and film productions. The Company was originally the result of the combination of The Halifax Film Company Limited (“**Halifax Film**”) and Decode Entertainment Inc. (“**Decode**”) during Fiscal 2006 and at the time of initial public offering. Since that time DHX has added Studio B Productions (“**Studio B**”) on December 4, 2007, imX Communications Inc. (“**imX**”) on July 20, 2008, and W!ldbrain Entertainment Inc. (“**DHX Wildbrain**”) on September 14, 2010 (See “Wildbrain Acquisition” and “Acquisitions” section of the 2011 Annual MD&A posted on SEDAR at www.sedar.com). As previously announced in the Company’s September 2010 press release relating to rebranding, all the Company’s subsidiaries have been rebranded under the name DHX Media. Consistent with this initiative, throughout this MD&A and going forward the locations have been relabelled as follows: Halifax Film and imX are now referred as “**DHX Halifax**”, Decode as “**DHX Toronto**”, Studio B as “**DHX Vancouver**”, and W!ldbrain as “**DHX Wildbrain**”.

The Company produces, distributes, and exploits the rights for television and film programming. DHX’s primary focus is on children’s, youth, and family (collectively “**Children’s and Family**”) productions because of the international sales potential and longer-term and multiple revenue streams that this genre of programming provides. Children’s and Family programming travels across cultures more easily than other genres and can therefore be sold into numerous markets, typically has a longer lifespan than other genres, and can be leveraged for merchandising and licensing revenues.

DHX’s content library includes over 2,550 half-hours of programming and over 60 individual titles produced. The Company has over 15 children’s series currently in first window broadcast on multiple major cable and broadcast networks in North America and internationally, including, *Yo Gabba Gabba*, *Waybuloo*, *Super Why*, *The Mighty Jungle*, *Bo on the Go!*, *Franny’s Feet*, *Dirtgirlworld*, *How to be Indie*, *Animal Mechanicals*, *Kid vs. Kat*, and *Martha Speaks*. The Company’s prime-time production slate also includes notable achievements in the comedy genre, including the award-winning Canadian prime-time comedy series *This Hour Has 22 Minutes*, which is produced for the CBC and has just been renewed for its 20th season. In addition, *The Mighty Jungle* was recently awarded a 2011 Gemini Award for *Best Pre-School Program or Series*. Recently, *Rastamouse* was honoured at the Broadcast Awards 2012 in the UK and was named *Best Pre-School Programme*. The Company operates from its offices and production facilities in Halifax, Toronto, and Vancouver, Canada, and Los Angeles, United States of America (“**USA**”), producing content for distribution in domestic and international markets which is marketed via its Toronto based sales group and licensed via its Los Angeles based licensing group.

Revenue Model

The Company historically earns revenues primarily from four categories: 1) proprietary production, which includes Canadian and other rights proprietary programs, 2) distribution of its proprietary and third party acquired titles, 3) producer and service fees, which includes production services for third parties, and 4) merchandising and licensing (“**M&L**”) and other revenues which includes rental of studios and office facilities, music and royalty revenue, new media revenue, and licensing revenue on titles in the DHX library, including *Yo Gabba Gabba Live!* (“**Yo Gabba Gabba Live!**”) stage tour revenues. The Company is able to generate revenue from productions by licensing its initial broadcast rights and pre-licensing of territories for its programs. Production revenues include the initial broadcast license revenues and any pre-sales or distribution advances included in the initial financing of the production of a film and television program. Once a production is completed and delivered, the program is included in the Company’s library of film and television programming. Further revenue from exploitation of the program is included in distribution revenue if it relates to television licences and in M&L if it relates to royalties or revenues generated from non-television licenses. The Company also generates revenue from programs in which it retains Canadian and other limited participation rights and, in certain instances, from production services for productions whose copyright is owned by third parties.

Production Revenue

The Company derives proprietary production revenues, which includes other proprietary titles with Canadian and other rights, from the grant of initial broadcast rights for the initial showing of commissioned productions and pre-licensing of territories. These fees are typically collected partially upon commissioning of a production, during production, and finally once a completed production is delivered for broadcast, and at some point in time after delivery as a holdback (See “Critical Accounting Policies and Estimates” section of the 2011 Annual MD&A for details on revenue recognition).

Distribution Revenue

The Company is able to retain or obtain the ownership rights to its proprietary, other proprietary titles, and third party acquired titles, which permits the Company to generate further revenues from the distribution of the Company’s productions. In addition to generating revenues from the sale of initial broadcast rights, the Company is able to concurrently generate revenues from the sale of broadcast rights in other jurisdictions and on other platforms (such as DVD and home entertainment) for specified periods of time. Distribution revenue also includes theatrical and other revenues generated on its feature films and movies of the week (“**MOW’s**”).

Producer and Service Fee Revenue

Producer and service fee revenue includes revenue accounted for using the percentage of completion method for revenues for service and corporate overhead fees earned for producing television shows and MOV's.

M&L and Other Revenue

M&L and other revenue includes rental of studios, equipment, and office facilities, music and royalty revenues, new media revenue, and licensing revenues for *Yo Gabba Gabba* and *Yo Gabba Gabba Live!* and, new for Q3 2012, *Rastamouse*.

SUMMARY CONSOLIDATED FINANCIAL INFORMATION

The summary consolidated financial information set out below for the three and nine months ended March 31, 2012 and 2011 has been prepared in accordance with IFRS and is derived from the Company's unaudited interim condensed consolidated financial statements and accompanying notes for the three and nine months ended March 31, 2012 and 2011, and can be found at www.sedar.com or DHX's website at www.dhxmedia.com. **Each reader should read the following information in conjunction with those statements and the related notes.**

	Three Months Ended	Three Months Ended	Nine Months Ended	Nine Months Ended
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
	(\$000)	(\$000)	(\$000)	(\$000)
	(except per share data)			
Consolidated Statements of Income and Comprehensive Income Data:¹	IFRS	IFRS	IFRS	IFRS
Revenues.....	16,619	12,283	58,238	43,891
Direct costs and amortization of film and television produced.....	(10,503)	(6,771)	(39,337)	(26,359)
Gross margin ²	6,116	5,512	18,901	17,532
Selling, general, and administrative.....	(4,070)	(4,132)	(11,863)	(11,817)
Impairment in value of certain investment in film and television programs.....	-	-	(135)	(450)
Share of loss of associates.....	(55)	(111)	(81)	(265)
Amortization, finance and other income (expenses), net.....	(1,188)	(970)	(2,986)	(2,753)
Provision for income taxes.....	(257)	(62)	(1,137)	(727)
Net income.....	546	237	2,699	1,520
Cumulative translation adjustment.....	(252)	200	263	(221)
Change in fair value of available-for-sale investments.....	(64)	(10)	4	(28)
Comprehensive income.....	230	427	2,966	1,271
Basic earnings per common share.....	0.01	0.00	0.05	0.02
Diluted earnings per common share.....	0.01	0.00	0.05	0.02
Weighted average common shares outstanding (expressed in thousands)				
Basic.....	53,095	61,618	59,032	61,621
Diluted.....	53,512	61,939	59,400	61,945
As at March 31, 2012				
(\$000)				
IFRS				
Consolidated Balance Sheet Data:				
Cash and short-term investments.....	23,240	25,585		
Investment in film and television programs.....	42,602	39,184		
Total assets.....	146,228	148,022		
Total liabilities.....	67,805	66,766		
Shareholders' equity.....	78,423	81,256		

¹The financial information for the three and nine months ended March 31, 2012 and the three months ended March 31, 2011 in the table include full quarterly results for DHX Halifax, DHX Toronto, DHX Vancouver, and DHX Wildbrain. The financial information for the nine months ended March 31, 2011 in the tables include full results for DHX Halifax, DHX Toronto, DHX Vancouver, but only 198 days activity for DHX Wildbrain (see "Wildbrain Acquisition" section of this MD&A).

²Certain of the comparative Non-GAAP Financial Measures ("NGFM") are adjusted for all necessary adjustments, consisting of normal recurring adjustments and any changes in the current definition of NGFM (see "Use of Non-GAAP Financial Measures" section of this MD&A for further details).

Results for the nine months ended March 31, 2012 (“Nine Months 2012”) compared to the nine months ended March 31, 2011 (“Nine Months 2011”)

Revenues

Revenues for Nine Months 2012 were \$58.24 million, up 33% from \$43.89 million for Nine Months 2011. The increase in Nine Months 2012 was due to significant increases in M&L, producer and service fee, and new media revenues.

Proprietary production revenues: Proprietary production revenues for Nine Months 2012 of \$11.37 million decreased by 14% compared to \$13.20 million for Nine Months 2011. The overall decrease was made up of a 28% decrease to \$7.19 million (Nine Months 2011-\$9.96 million) for Children’s and Family, a 86% decrease to \$0.16 million for Nine Months 2012 (Nine Months 2011-\$1.18 million) for Drama and Prime Time (“**Drama**”), and a 95% increase to \$4.02 million for Comedy (Nine Months 2011-\$2.06 million).

For Nine Months 2012, the Company added 103.0 half-hours to the library. The breakdown for Nine Months 2012 is 74.0 half-hours - \$11.37 million of proprietary film and television program production revenue versus the 108.0 half-hours - \$13.20 million for Nine Months 2011, where the programs have been delivered and the license periods have commenced for consolidated entities and 29 half-hours in intellectual property (“**IP**”) rights for third party produced titles (26.5 half-hours in Nine Months 2011). Nine Months 2012 proprietary deliveries were in line with scheduled deliveries and Management’s expectations.

As part of the maturation of DHX, specifically the experience gained by our in house international television distribution team along with the licensing expertise within DHX Wildbrain, we continue to strategically target third party produced titles for IP rights. As noted above, for Nine Months 2012 the Company added 29.0 half-hours to the library (10 half-hours for *Ha Ha Hairies*, 6 half-hours for *How to be Indie* and 13 half-hours for the UK breakout property *Rastamouse*). For Nine Months 2011, the Company added 26.5 half-hours to the library (3.5 half-hours for *Grandpa in my Pocket*, 10.0 half-hours for *How to be Indie*, and 13 half-hours for *Rastamouse*).

The breakdown for content library deliveries (including proprietary deliveries and deliveries on IP rights for third party produced titles) and dollar value subtotals for locations for Nine Months 2012 and Nine Months 2011 was as follows:

Title	Season or Type	Nine Months 2012		Nine Months 2011	
		\$ Million	Half-hours	\$ Million	Half-hours
Children's and Family:					
<i>Animal Mechanicals</i>	III	-		9.0	
<i>Kid vs. Kat</i>	II	-		26.0	
<i>Monster Math Squad</i>	I	8.0		-	
<i>Pirates</i>	I	-		N/A ¹	
<i>Pirates</i>	II	N/A ¹		13.0	
<i>Super Why (CBC)</i>	II	12.0		-	
<i>That's So Weird!</i>	II	-		13.0	
<i>That's So Weird!</i>	III	13.0		-	
<i>Yo Gabba Gabba</i>	IV	9.0		-	
<i>Subtotals</i>		<u>\$ 5.81</u>	<u>42.0</u>	<u>\$ 6.90</u>	<u>61.0</u>
Drama:					
<i>American Refugees</i>	Demo	1.0		-	
<i>Befriend & Betray</i>	Pilot	-		4.0	
<i>Subtotals</i>		<u>\$ 0.05</u>	<u>1.0</u>	<u>\$ 0.68</u>	<u>4.0</u>
Comedy:					
<i>This Hour Has 22 Minutes</i>	XVIII	-		13.0	
<i>This Hour Has 22 Minutes</i>	XIX	21.0		-	
<i>Subtotals</i>		<u>\$ 4.02</u>	<u>21.0</u>	<u>\$ 2.06</u>	<u>13.0</u>
Other Proprietary Titles with Canadian and Other Rights					
Children's and Family:					
<i>Martha Speaks (TVO)</i>	IV	10.0		N/A ¹	
<i>Waybuloo (RDF Rights)</i>	III	N/A		30.0	
<i>Subtotals</i>		<u>\$ 1.38</u>	<u>10.0</u>	<u>\$ 3.06</u>	<u>30.0</u>
Drama:					
<i>Ice Road Terror</i>	MOW	N/A ¹		N/A ¹	
<i>Killer Mountain</i>	MOW	N/A ¹		N/A ¹	
<i>Subtotals</i>		<u>\$ 0.11</u>	<u>-</u>	<u>\$ 0.50</u>	<u>-</u>
<i>Subtotals-Other Proprietary Titles with Canadian and Other Rights</i>		<u>\$ 1.49</u>	<u>10.0</u>	<u>\$ 3.56</u>	<u>30.0</u>
Total Consolidated Entities		<u>\$ 11.37</u>	<u>74.0</u>	<u>\$ 13.20</u>	<u>108.00</u>
Third Party Produced Titles with IP Rights:					
<i>Grandpa in my Pocket</i>		-		3.5	
<i>Ha Ha Hairies</i>		10.0		-	
<i>How to Be Indie</i>		6.0		10.0	
<i>Rastamouse</i>		13.0		13.0	
		<u>29.0</u>		<u>26.5</u>	
Total Half-hours		<u>103.0</u>		<u>134.5</u>	

¹N/A – Not applicable as deliveries of half-hours have either already been counted when title delivered in the first instance or in the case of the shows using percentage of completion method, are not yet delivered.

Producer and service fee revenues: For Nine Months 2012, the Company earned \$24.57 million for producer and service fee revenues, an increase of 114% versus the \$11.46 million for Nine Months 2011. DHX Vancouver earned \$9.20 million, an increase of 78% (Nine Months 2011-\$5.16 million), and DHX Wildbrain earned \$15.37 million for Nine Months 2012, an increase of 144% (Nine Months 2011-\$6.30 million). For Nine Months 2012, the breakdown for major projects over \$0.10 million for DHX Vancouver was \$3.48 million for *My Little Pony* Seasons 1-3, \$0.13 million for *Sarah Solves It* Pilot, \$1.19 million for *Little Pet Shop* Season I, and \$4.40 million for *Pound Puppies* Seasons 1-3. For Nine Months 2012, the breakdown for major projects over \$0.10 million for DHX Wildbrain was \$2.41 million for *Monster High* Seasons 5-6, \$4.28 million for *The Ricky Gervais Show* Seasons 2-3, \$2.16 million for *Oki's Oasis* Pilot and Season I, \$0.52 million for *Team Smithereen* Pilot, and \$5.95 million for *How to Train Your Dragon* Season 1.

Distribution revenues: For Nine Months 2012, distribution revenues were down 18% to \$5.05 million from \$6.19 million for Nine Months 2011, generally due to timing of license periods for existing contracts on hand. The Company expects to be on track to achieve its updated Fiscal 2012 target for distribution revenue (see “Outlook” section of this MD&A for further details). For

Nine Months 2012, the Company recognized revenue on several contracts throughout its existing library and delivered episodes of newer titles. Some of the more significant sales were on the following titles: *Poko* Seasons 1-3, *Animal Mechanicals* Seasons 1-4, *Save Ums!* Seasons 1-2, *Super Why!* Season 1, *Kid vs. Kat* Seasons 1-2, *Bo on the Go!* Seasons 1-3, *Radio Free Roscoe* Seasons 1-2, *Martha Speaks* Seasons 1-2, *Franny's Feet* Seasons 1-3, *Naturally Sadie* Seasons 1-3, *Latest Buzz* Seasons 1-3, *Pirates* Seasons 1-2, *How to be Indie* Seasons 1-2, and *Rastamouse* Season 1.

M&L and music royalty revenues: Management was very pleased that for Nine Months 2012, M&L, music, and royalty revenues increased 20% to \$13.06 million (Nine Months 2011-\$10.85 million). Traditional DHX music, M&L, and royalty revenues were up 48% to \$1.93 million for Nine Months 2012 (Nine Months 2011-\$1.30 million). Gross *Yo Gabba Gabba* revenues accrued were \$7.26 million based on Management's best estimate to the end of the 2011 tour for *Yo Gabba Gabba Live!*, down slightly versus Nine Months 2011 of \$7.72 million, and \$3.60 million for other *Yo Gabba Gabba!* M&L, up 97% over Nine Months 2011 of \$1.83 million. Management is also very pleased to report its first *Rastamouse* M&L revenues in the UK in Q3 2012 for the Christmas 2011 season of \$0.27 million (Nine Months 2011-nil).

New Media Revenues: For Nine Months 2012, new media revenues increased 113% to \$3.97 million (Nine Months 2011-\$1.86 million) including \$3.32 million for UMIGO (you make it go) (Nine Months 2011-\$1.56 million) and \$0.65 million (Nine Months 2011-\$0.30 million) for other new media projects.

Rental revenues: For Nine Months 2012, rental revenues were \$0.22 million, down 33% from Nine Months 2011 of \$0.33 million, as a result of lower rental revenues of studio and office facilities to third parties of the Company's Toronto, Ontario office.

Gross Margin

Gross margin for Nine Months 2012 was \$18.90 million, an increase in absolute dollars of 8% compared to \$17.53 million for Nine Months 2011. The overall margin at 32% of revenue for Nine Months 2012 was at the low end, but in line with Management's Nine Months 2012 expectations based on Nine Months 2012 scheduled revenue mix. Specifically, it is as a result of the higher weighting of producer fees and service revenues scheduled and delivered in the Nine Months 2012 as compared to other higher margin revenue streams. Further, it is due to the adoption of IFRS, specifically the changes to consolidation, as certain production and service revenues are fully consolidated and shown gross under IFRS that were previously shown as net revenue amounts using the equity method. The resulting effect is an increase to revenue and direct production costs, but no net increase to gross margin dollars. Therefore, when the gross margin is calculated it results in the same gross margin dollar amount but a lower gross margin percentage. The Company expects this to smooth out somewhat over the remainder of Fiscal 2012, and for the gross margin percentage to continue to increase to its adjusted target range (see Outlook section of this MD&A for further details).

For Nine Months 2012, the margins for each revenue category in absolute dollars and as a margin percentage were as follows: production revenue margin of \$3.04 million or 27%, net producer and service fee revenue margin of \$5.17 million or 21%, distribution revenue margin of \$2.76 million or 55% (\$2.15 million or 43% when \$0.61 million for the amortization of acquired libraries is removed), new media margin at \$1.32 million or 33%, and rental revenue margin of \$0.22 million. For Nine Months 2012, M&L, music, and royalty revenue margin was \$6.39 million or 49%. The breakdown for music, M&L, and royalty margin was \$1.12 million (Nine Months 2011-\$1.29 million) for traditional DHX music and royalty and \$5.11 million, up 71% (Nine Months 2011-2.98 million), for *Yo Gabba Gabba* including *Yo Gabba Gabba Live!* Tour and \$0.16 million for *Rastamouse* M&L in the UK (Nine Months 2011-nil).

In particular, production, producer and service fee revenue, distribution, and M&L on *Yo Gabba Gabba* in terms of absolute dollars contributed \$3.04 million, \$5.17 million, \$2.76 million and \$5.11 million, respectively or 85% of the total margin. Production margin at 24%, based on product delivery mix, was at the low end, but in line with Management's expectations. Producer and service fee margins can vary greatly and at 24% is at the midpoint of Management's expectations. Distribution margin can fluctuate greatly from title-to-title and at 55% is at the higher end of Management's expectations.

Operating Expenses (Income)

SG&A

SG&A costs for Nine Months 2012 were up slightly at \$11.86 million compared to \$11.82 million for Nine Months 2011. Specifically, SG&A costs (excluding DHX Wildbrain) were \$8.33 million (Nine Months 2011-\$9.11 million) and SG&A costs for DHX Wildbrain for Nine Months 2012 were \$3.53 million (Nine Months 2011-\$2.71 million, however, was for only 198 days activity). Management was very pleased with SG&A costs for Nine Months 2012 (excluding DHX Wildbrain) at \$8.33 million as these were down 9% (well ahead of Management's expectations of a 5% reduction) as compared to Nine Months 2011.

Amortization

For Nine Months 2012, amortization was up 29% to \$2.57 million (Nine Months 2011-\$1.99 million). For Nine Months 2012, the amortization of acquired libraries was up 36% to \$0.61 million (Nine Months 2011-\$0.45 million) which relates to the library titles that have a maximum 20 year life for amortization purposes, have minimal ongoing cash costs associated with selling, and are viewed as long-term assets. For Nine Months 2012, amortization of PP&E was up 62% to \$1.33 million (Nine Months 2011-\$0.82 million) specifically due to new equipment put in use during Q4 2011 at DHX Wildbrain. For Nine Months 2012, amortization of intangible assets was down 13% to \$0.63 million (Nine Months 2011-\$0.72 million) which relates to the intangible assets acquired as part of the acquisitions of Decode, Studio B, and DHX Wildbrain.

Development and Other Expenses

During Nine Months 2012 development expenses were \$0.20 million (Nine Months 2011-\$0.51 million). For Nine Months 2012, other expense was \$0.06 million for a write off of a UK value added tax account deemed not recoverable (Nine Months 2011-nil) and \$0.18 million for deferred acquisition costs written off in accordance with IFRS and litigation costs relating to normal course legal matters (Nine Months 2011-\$0.33 million).

Impairment in Value of Certain Investment in Film and Television Programs

During Nine Months 2012, the Company recorded an impairment in value of certain investments in film and television programs of \$0.14 million (Nine Months 2011-\$0.45 million).

Share of Loss of Associates (Formerly Equity Income (Loss))

For Nine Months 2012, the Company recorded its share of loss of associates of \$0.08 million for its investment in Tribal Nova (Nine Months 2011-\$0.26 million loss). For Nine Months 2012, the \$0.08 million loss was made up of \$0.19 million in amortization of Tribal Nova intangibles offset by \$0.11 million of income for the Company's share of Tribal Nova.

Finance Income and Expenses (Formerly Interest Income (Expense) and Foreign Exchange Gain (Loss))

For Nine Months 2012, the Company recorded net finance income of \$0.02 million versus \$0.08 million net finance income for Nine Months 2011. Nine Months 2012 net finance income consists of \$0.10 million for finance costs on long-term debt and capital leases and \$0.07 million for finance and bank charges (Nine Months 2011-\$0.15 million and \$0.04 million, respectively), offset by finance income of \$0.17 million (Nine Months 2011-\$0.11 million) and foreign exchange gain of \$0.02 million (Nine Months 2011-\$0.16 million foreign exchange gain). The foreign exchange gain was due to fluctuations of the Canadian dollar against the USD, GBP, and Euro since June 30, 2011 and the breakdown for Nine Months 2012 was as follows: \$0.14 million for realized foreign exchange gain (Nine Months 2011-\$0.10 million foreign exchange loss) on revenue and expense items translated at average rates for the period and \$0.12 million in non-cash unrealized foreign exchange loss (Nine Months 2011-\$0.26 million unrealized foreign exchange gain) for balance sheet translations at the exchange rates in effect at each balance sheet date.

EBITDA

For Nine Months 2012, EBITDA was \$7.42 million, up \$1.40 million or 23% over \$6.02 million for Nine Months 2011. For Nine Months 2012, this increase was due to the increase in gross margin dollars of \$1.37 million and a positive change of \$0.08 million for non-cash stock based compensation, offset by an increase in SG&A of \$0.05 million.

Income Taxes

Income tax expense for Nine Months 2012 was \$1.14 million (Nine Months 2011-\$0.73 million) made up of \$0.05 million expense (Nine Months 2011-\$0.04 million) for large corporation taxes, \$1.24 million (Nine Months 2011-\$1.17 million) for current income taxes, and future income tax recovery of \$0.15 million (Nine Months 2011-\$0.48 million recovery).

Net Income and Comprehensive Income

Net income for Nine Months 2012 was \$2.70 million, compared to \$1.52 million for Nine Months 2011, or an increase of \$1.18 million in absolute dollars or 78%. For Nine Months 2012, the overall change of \$1.18 million was due to changes over Nine Months 2011 of the following amounts: a gross margin increase of \$1.37 million, a \$0.12 million decrease in net finance and other expenses, and a decrease in other expenses (income) of \$0.10 million, offset by a \$0.41 million increase for income taxes.

Comprehensive income for Nine Months 2012 was \$2.97 million, compared to \$1.27 million for Nine Months 2011, or an increase of \$1.70 million in absolute dollars, made up of an increase in cumulative translation adjustment of \$0.49 million, an increase in fair value of available-for-sale investments of \$0.03 million, and an increase in net income of \$1.18 million.

SELECTED CONSOLIDATED QUARTERLY FINANCIAL INFORMATION

The following table sets out selected consolidated financial information for each of the last eight quarters with the last one being the most recent quarter ended March 31, 2012. The information for the last quarter of Fiscal 2010 is reported on a CGAAP basis (prior to the adoption of IFRS) while the information for the four quarters of Fiscal 2011 and the first three quarters of Fiscal 2012 is reported on an IFRS basis. Accordingly, the financial information for the quarter of Fiscal 2010 may not be comparable to subsequent periods.

<i>(All numbers are in thousands except per share data)</i>	Fiscal 2012¹			Fiscal 2011¹				Fiscal 2010¹
	Q3³	Q2³	Q1³	Q4³	Q3³	Q2³	Q1³	Q4³
	31-Mar	31-Dec	30-Sep	30-Jun	31-Mar	31-Dec	30-Sep	30-Jun
	\$	\$	\$	\$	\$	\$	\$	\$
	IFRS	IFRS	IFRS	IFRS	IFRS	IFRS	IFRS	CGAAP
Revenue	16,619	24,675	16,944	11,518	12,283	19,381	12,227	9,081
Gross Margin ²	6,116	7,685	5,100	4,740	5,512	7,103	4,917	4,196
EBITDA and Adjusted EBITDA ^{2 & 3}	2,117	3,640	1,662	1,167	1,465	2,918	1,636	1,024
Net Income (Loss)	546	1,835	318	(101)	237	854	429	(78)
Comprehensive Income (Loss)	230	1,538	1,198	(322)	427	371	473	(78)
Basic Earnings (Loss) Per Common Share	0.01	0.03	0.01	0.00	0.00	0.01	0.01	0.00
Diluted Earnings (Loss) Per Common Share	0.01	0.03	0.01	0.00	0.00	0.01	0.01	0.00

¹Q1-Q3 2012 and Q2-Q4 2011 include full quarterly results for: DHX Halifax, DHX Toronto, DHX Vancouver, and DHX Wildbrain. Q1 2011 includes full quarterly results for: DHX Halifax, DHX Toronto, and DHX Vancouver, but only 16 days of DHX Wildbrain. The financial information for Fiscal 2010 includes full quarterly results for: DHX Halifax, DHX Toronto, and DHX Vancouver, but does not include DHX Wildbrain.

²Certain of the comparative Non-GAAP Financial Measures (“NGFM”) are adjusted for all necessary adjustments, consisting of normal recurring adjustments and any changes in the current definition of NGFM (see “Use of Non-GAAP Financial Measures” section of this MD&A for further details).

³The Adjusted EBITDA figures shown above were adjusted for the impairment in value of certain investments in film and television programs and foreign exchange gain (loss) as management believes the adjusted figures to be a more meaningful indicator of operating performance (see “Reconciliation of Historical Results to EBITDA and Adjusted EBITDA” of this MD&A).

Results for the three months ended March 31, 2012 (“Q3 2012”) compared to the three months ended March 31, 2011 (“Q3 2011”)

Revenues

Revenues for Q3 2012 were \$16.62 million, up 35% from \$12.28 million for Q3 2011. The increase in Q3 2012 was due to significant increases in M&L and music royalties, producer and service fee, and distribution revenues.

Proprietary production revenues: Proprietary production revenues for Q3 2012 of \$2.25 million decreased by 11% compared to \$2.52 million for Q3 2011. The overall decrease was made up of a 66% decrease to \$0.62 million (Q3 2011-\$1.81 million) in Children’s and Family, a 97% decrease to \$0.02 million for Q3 2012 (Q3 2011-\$0.71 million) for Drama, and an increase to \$1.61 million for Comedy (Q3 2011-nil).

For Q3 2012, the Company added 38 half-hours to the library. The breakdown for Q3 2012 is 28.0 half-hours - \$2.25 million of proprietary film and television program production revenue versus the 32.5 half-hours for Q3 2011, where the programs have been delivered and the license periods have commenced for consolidated entities and 10.0 half-hours in intellectual property (“IP”) rights for third party produced titles (15.0 half-hours in Q3 2011). Q3 2012 proprietary deliveries were in line with scheduled deliveries and Management’s expectations.

As part of the maturation of DHX, specifically the experience gained by our in house international television distribution team along with the licensing within DHX Wildbrain acquisition, we continue to strategically target third party produced titles for IP rights. As noted above, for Q3 2012, the Company added 10.0 half-hour to the library for *Ha Ha Hairies*. For Q3 2011, the Company added 5.0 half-hours for *How to be Indie* and 10.0 half-hours for *Rastamouse*.

The breakdown for content library deliveries (including proprietary deliveries and deliveries on IP rights for third party produced titles) and dollar value subtotals for locations for Q3 2012 and Q3 2011 was as follows:

Title	Season or Type	Q3 2012		Q3 2011	
		\$ Million	Half-hours	\$ Million	Half-hours
Children's and Family:					
<i>Animal Mechanicals</i>	III	-		5.5	
<i>Kid vs. Kat</i>	II	-		N/A	
<i>Monster Math Squad</i>	I	5.0		-	
<i>Pirates</i>	I	-		N/A	
<i>Pirates</i>	II	-		3.0	
<i>Yo Gabba Gabba</i>	IV	9.0		-	
<i>Subtotals</i>		<u>\$ 0.62</u>	<u>14.0</u>	<u>\$ 0.89</u>	<u>8.5</u>
Drama:					
<i>Befriend & Betray</i>	Pilot	-		4.0	
<i>Subtotals</i>		<u>\$ -</u>	<u>-</u>	<u>\$ 0.68</u>	<u>4.0</u>
Comedy:					
<i>This Hour Has 22 Minutes</i>	XIX	9.0		-	
<i>Subtotals</i>		<u>\$ 1.61</u>	<u>9.0</u>	<u>\$ -</u>	<u>-</u>
Other Proprietary Titles with Canadian and Other Rights					
Children's and Family:					
<i>Martha Speaks (TVO)</i>	IV	5.0		N/A	¹
<i>Waybuloo (RDF Rights)</i>	III	-		20.0	
<i>Subtotals</i>		<u>\$ -</u>	<u>5.0</u>	<u>\$ 0.92</u>	<u>20.0</u>
Drama:					
<i>Ice Road Terror</i>	MOW	N/A	¹	N/A	¹
<i>Killer Mountain</i>	MOW	N/A	¹	N/A	¹
<i>Subtotals</i>		<u>\$ 0.02</u>	<u>-</u>	<u>\$ 0.03</u>	<u>N/A</u>
<i>Subtotals-Other Proprietary Titles with Canadian and Other Rights</i>		<u>0.02</u>	<u>5.0</u>	<u>0.95</u>	<u>20.0</u>
Total Consolidated Entities		<u>\$ 2.25</u>	<u>28.0</u>	<u>\$ 2.52</u>	<u>32.5</u>
Third Party Produced Titles with IP Rights:					
<i>Ha Ha Hairies</i>		10.0		-	
<i>How to Be Indie</i>		-		5.0	
<i>Rastamouse</i>		-		10.0	
		<u>10.0</u>		<u>15.0</u>	
Total Half-hours		<u>38.0</u>		<u>47.5</u>	

¹N/A – Not applicable as deliveries of half-hours have either already been counted when title delivered in the first instance or in the case of the shows using percentage of completion method, are not yet delivered.

Producer and service fee revenues: For Q3 2012, the Company earned \$8.32 million for producer and service fee revenues, an increase of 99% versus the \$4.19 million for Q3 2011. DHX Vancouver earned \$3.28 million, an increase of 68% (Q3 2011-\$1.95 million), and DHX Wildbrain earned \$5.04 million, an increase of 125%, for Q3 2012 (Q3 2011-\$2.24 million). For Q3 2012, the breakdown for major projects over \$0.10 million for DHX Vancouver was \$1.01 million for *My Little Pony* Seasons 1-3, \$1.07 million for *Little Pet Shop* Season I, and \$1.18 million for *Pound Puppies* Seasons 1-3. For Q3 2012, the breakdown for major projects over \$0.10 million for DHX Wildbrain was \$0.80 million for *Monster High* Seasons 5-6, \$1.07 million for *The Ricky Gervais Show* Season 3, \$1.26 million for *Oki's Oasis* Pilot and Season 1, \$0.19 million for *Team Smithereen* Pilot, and \$1.72 million for *How to Train Your Dragon* Season 1.

Distribution revenues: Management was encouraged that for Q3 2012 (the second consecutive quarter), distribution revenues were up 15% to \$1.89 million from \$1.64 million for Q3 2011, as we continue to see positive trends in sales activities coming out of recent industry trade shows. The Company expects to be on track to achieve its updated Fiscal 2012 target for distribution revenue (see “Outlook” section of this MD&A for further details). For Q3 2012, the Company recognized revenue on several contracts throughout its existing library and delivered episodes of newer titles. Some of the more significant sales were on the following titles: *Poko* Seasons 1-3, *Animal Mechanicals* Seasons 1-4, *Save Ums!* Seasons 1-2, *Super Why!* Season 1, *Kid vs. Kat* Seasons 1-2, *Bo on the Go!* Seasons 1-3, *Radio Free Roscoe* Seasons 1-2, *Martha Speaks* Seasons 1-2, *Franny's Feet* Seasons 1-3, *Naturally Sadie* Seasons 1-3, *Latest Buzz* Seasons 1-3, *Pirates* Seasons 1-2, *How to be Indie* Seasons 1-2, and *Rastamouse* Season 1.

M&L and music royalty revenues: Management was very pleased that for Q3 2012, M&L, music, and royalty revenues increased 47% to \$3.54 million (Q3 2011-\$2.41 million). Traditional DHX music, M&L, and royalty revenues was up 11% to \$0.89 million for Q3 2012 (Q3 2011-\$0.80 million). Gross *Yo Gabba Gabba Live!* tour revenues accrued were \$1.00 million based on Management's best estimate to the end of the 2011 tour versus Q3 2011 (*Yo Gabba Gabba Live!* 2010 tour) of \$0.14 million and \$1.38 million for other *Yo Gabba Gabba* M&L, down slightly from \$1.47 million for Q3 2011. Management is also very pleased to report its first *Rastamouse* M&L revenues in the UK for the Christmas 2011 season of \$0.27 million (Q3 2011-nil).

New Media Revenues: For Q3 2012, new media revenues decreased 61% to \$0.55 million (Q3 2011-\$1.42 million) including \$0.54 million for UMIGO (you make it go) due entirely to timing of deliverables on the project (Q3 2011-\$1.38 million) and \$0.01 million (Q3 2011-\$0.04 million) for other new media projects.

Rental revenues: For Q3 2012, rental revenues were \$0.07 million, down 30% from Q3 2011 of \$0.10 million, as a result of lower rental revenues of studio and office facilities to third parties of the Company's Toronto, Ontario office.

Gross Margin

Gross margin for Q3 2012 was \$6.12 million, an increase in absolute dollars of 11% compared to \$5.51 million for Q3 2011. The overall margin at 37% of revenue for Q3 2012 was at the midpoint of Management's Q3 2012 expectations.

For Q3 2012, the margins for each revenue category in absolute dollars and as a margin percentage were as follows: production revenue margin of \$0.86 million or 38%, net producer and service fee revenue margin of \$2.06 million or 25%, distribution revenue margin of \$0.71 million or 38% (\$0.58 million or 31% when \$0.13 million for the amortization of acquired libraries is removed), new media margin at \$0.43 million, and rental revenue margin of \$0.07 million. For Q3 2012, M&L, music, and royalty revenue margin was \$1.99 million or 56%. The breakdown for M&L, music, and royalty margin was \$0.42 million, down 48% (Q3 2011-\$0.80 million), for traditional DHX music and royalty, \$1.41 million, up 135% (Q3 2011-\$0.60 million), for *Yo Gabba Gabba* including *Yo Gabba Gabba Live!* Tour, and, new for Q3 2012, \$0.16 million for *Rastamouse* M&L in the UK (Q3 2011-nil).

In particular, production, producer and service fee revenue, distribution, and M&L on *Yo Gabba Gabba* in terms of absolute dollars contributed \$0.86 million, \$2.06 million, \$0.71 million and \$1.41 million, respectively or 82% of the total margin. Production margin at 38%, based on product delivery mix, was at the high end of Management's expectations. Producer and service fee margins can vary greatly and at 25% is at the midpoint of Management's expectations. Distribution margin can fluctuate greatly from title-to-title and at 38% is at the low end of Management's expectations.

Operating Expenses (Income)

SG&A

SG&A costs for Q3 2012 were down 1% at \$4.07 million compared to \$4.13 million for Q3 2011. Specifically, SG&A costs (excluding DHX Wildbrain) were \$3.02 million, generally flat compared to Q3 2011 of \$2.99 million and SG&A costs for DHX Wildbrain for Q3 2012 were down 9% to \$1.05 million (Q3 2011-\$1.15 million).

Amortization

For Q3 2012, amortization was up 38% to \$0.87 million (Q3 2011-\$0.63 million). For Q3 2012, the amortization of acquired libraries was up 18% to \$0.13 million (Q3 2011-\$0.11 million) which relates to the library titles that have a maximum 20 year life for amortization purposes, have minimal ongoing cash costs associated with selling, and are viewed as long-term assets. For Q3 2012, amortization of PP&E was up 66% to \$0.53 million (Q3 2011-\$0.32 million) specifically due to new equipment put in use during Q4 2011 at DHX Wildbrain. For Q3 2012, amortization of intangible assets was up 5% to \$0.21 million (Q3 2011-0.20 million) which relates to the intangible assets acquired as part of the acquisitions of Decode, Studio B, and DHX Wildbrain.

Development and Other Expenses

During Q3 2012, development expenses were \$0.05 million (Q3 2011-\$0.40 million). During Q3 2012, other expenses were \$0.18 million for deferred acquisition costs written off in accordance with IFRS and litigation costs relating to normal course legal matters (Q3 2011 - nil).

Impairment in Value of Certain Investment in Film and Television Programs

During Q3 2012, the Company did not record an impairment in value of certain investments in film and television programs (Q3 2011 - nil).

Share of Loss of Associates (Formerly Equity Income (Loss))

For Q3 2012, the Company recorded its share of loss of associates of \$0.05 million for its investment in Tribal Nova (Q3 2011-\$0.11 million loss). For Q3 2012, the 0.05 million loss was made up of \$0.06 million in amortization of Tribal Nova intangibles offset by \$0.01 million of income for the Company's share of Tribal Nova.

Finance Income and Expenses (Formerly Interest Income (Expense) and Foreign Exchange Gain (Loss))

For Q3 2012, the Company recorded net finance expense of \$0.09 million versus \$0.07 million net finance income for Q3 2011. Q3 2012 net finance expense consists of \$0.03 million for finance costs on long-term debt and capital leases and \$0.03 million for finance and bank charges (Q3 2011-\$0.10 million and \$0.02 million respectively), foreign exchange loss of \$0.08 million (Q3 2011-\$0.18 million foreign exchange gain), and offset by finance income of \$0.05 million (Q3 2011-\$0.01 million). The foreign exchange loss was due to fluctuations of the Canadian dollar against the USD, GBP, and Euro since December 31, 2011 and the breakdown for Q3 2012 was as follows: \$0.07 million for realized foreign exchange loss (Q3 2011-\$0.12 million foreign exchange gain) on revenue and expense items translated at average rates for the period and \$0.01 million in non-cash unrealized foreign exchange loss (Q3 2011-\$0.06 million unrealized foreign exchange gain) for balance sheet translations at the exchange rates in effect at each balance sheet date.

EBITDA

For Q3 2012, EBITDA was \$2.12 million, up \$0.66 million or 45% over \$1.46 million for Q3 2011. For Q3 2012, this increase was due to the increase in gross margin dollars of \$0.61 million and a decrease in SG&A and other expenses of \$0.06 million, offset by a \$0.01 million decrease in stock-based compensation.

Income Taxes

Income tax expense for Q3 2012 was \$0.26 million (Q3 2011-\$0.07 million) made up of \$0.02 million expense (Q3 2011-\$0.02 million) for large corporation taxes, \$0.51 million (Q3 2011-\$0.29 million) for current income tax expense, and future income tax recovery of \$0.27 million (Q3 2011-\$0.24 million recovery).

Net Income and Comprehensive Income

Net income for Q3 2012 was \$0.55 million, compared to \$0.24 million for Q3 2011, or an increase of \$0.31 million in absolute dollars or 129%. For Q3 2012, the overall change of \$0.31 million was due to changes over Q3 2011 of the following amounts: a gross margin increase of \$0.61 million, offset by a \$0.10 million increase in net finance and other expenses, an increase in other expenses (income) of \$0.01 million, and a \$0.19 million increase in the provision for income taxes.

Comprehensive income for Q3 2012 was \$0.23 million, compared to \$0.43 million for Q3 2011, or a decrease of \$0.20 million in absolute dollars, made up of a decrease in cumulative translation adjustments of \$0.45 million, a decrease in fair value of available-for-sale investments of \$0.06 million, and offset by an increase in net income of \$0.31 million.

Liquidity and Capital Resources	March 31, 2012 \$ IFRS	June 30, 2011 \$ IFRS	July 1, 2011 \$ IFRS
(Amounts in Thousands, Except Balance Sheet Ratios)			
Key Balance Sheet Amounts and Ratios:			
Cash and short-term investments.....	23,240	25,585	23,374
Long-term assets	25,800	27,481	25,051
Working capital.....	58,255	57,919	58,265
Long-term liabilities.....	5,632	4,144	3,137
Working capital ratio ⁽¹⁾	1.94	1.92	2.05
Three Months Ended March 31, 2012	Three Months Ended March 31, 2011	Nine Months Ended March 31, 2012	Nine Months Ended March 31, 2011
\$ IFRS	\$ IFRS	\$ IFRS	\$ IFRS
Cash Inflows (Outflows) by Activity:			
Operating activities.....	2,124	6,771	8,414
Investing activities.....	96	724	(129)
Financing activities.....	(1,514)	(4,293)	(9,810)
Net cash inflows.....	706	3,202	(1,525)
Adjusted Operating Activities ²	2,100	2,796	5,088

- (1) Working capital ratio is current assets divided by current liabilities (see the interim condensed unaudited consolidated financial statements for the three and nine months ended March 31, 2012 for new IFRS accumulation of current assets and current liabilities).
- (2) For the three and nine months ended March 31, 2012 Adjusted Operating Activities were an inflow of \$2,100 and \$5,088 (three and nine months ended March 31, 2011 -\$2,796 and \$8,397) calculated as cash inflows from operating activities of \$2,124 and \$8,414 (for three and nine months ended March 31, 2011-\$6,771 and \$8,584) adjusted by repayments of interim condensed production financing of (\$24) and (\$3,326) (for three and nine months ended March 31, 2011-(\$3,975) and \$(187)) . See "Use of Non-GAAP Financial Measures" section of this MD&A for a definition of Adjusted Operating Activities.

Changes in Cash

Cash at March 31, 2012 was \$18.00 million, as compared to \$17.29 million and \$19.52 million at December 31, 2011 and June 30, 2011 respectively. For the three month period ended March 31, 2011 the cash balance increased \$0.71 million when comparing it to the cash balance as at December 31, 2011.

For the nine month period ended March 31, 2012 cash flows generated from operating activities were \$8.41 million. Cash flows from operating activities resulted from net income of \$2.70 million and adding back non-cash items of amortization of film and television programs, acquired library, PP&E, intangible assets, unrealized foreign exchange loss, share of loss of associates, impairment in value of certain investments in film and television programs, share-based compensation, and net change in non-cash working capital balances related to operations of \$9.68 million, \$0.61 million, \$1.33 million, \$0.63 million, \$0.12 million, \$0.08 million, \$0.13 million, \$0.38 million, and \$6.74 million respectively. Cash flows used in operating activities were \$13.84 million for net investments in film and television and \$0.15 million for a recovery deferred income taxes.

For the nine month period ended March 31, 2012 cash flows from financing activities were a use of cash of \$9.81 million. Cash flows used in financing activities resulted primarily from common shares repurchased and cancelled of \$6.19 million, repayment of bank indebtedness of \$3.45 million, a repayment of interim condensed production financing of \$3.33 million, and repayments of long-term debt and obligations under capital leases of \$0.85 million. Cash flows provided by financing activities were proceeds from issuance of common shares related to employee share purchase plan of \$0.01 million and \$4.00 million from proceeds from long-term debt.

For the nine month period ended March 31, 2012 cash flows used in investing activities were \$0.13 million. Cash flows used in investing activities were \$7.19 million for the acquisition of short-term investments and \$0.95 million for PP&E acquisitions. Cash flows generated in investing activities were \$8.01 million from proceeds on rollover of short-term investments.

Working Capital

Working capital ("Working Capital") represents the Company's current assets less current liabilities. Working Capital improved by \$0.34 million as at March 31, 2012 versus June 30, 2011.

Management was pleased with cash flow generated by Operating Activities of \$2.12 million and \$8.41 million for the three and nine month periods ended March 31, 2012 respectively (2011- \$6.77 million and \$8.58 million). Adjusted Operating Activities was an inflow of cash of \$2.10 million and \$5.09 million respectively for the three and nine month periods ended March 31, 2012 (2011-\$2.80 million and \$8.40 million), as shown in Liquidity and Capital Resources Chart in this MD&A and

defined in “Use of Non-GAAP Financial Measures” section of this MD&A. Along with EBITDA, cash flow from Operating Activities and Adjusted Operating Activities are the key metrics for Management in assessing operational performance.

Based on the Company’s current revenue expectations for the remainder of Fiscal 2012 and 2013, which are based on contracted and expected production, distribution, and other revenue, the Company believes cash generated from operations and existing resources will be sufficient to satisfy Working Capital needs for at least the next twelve months. Management believes the current Working Capital surplus totalling \$58.26 million is sufficient to execute its current business plan.

Royal Bank Revolving Master Credit Facility

As of March 31, 2012, the maximum amount of all the borrowing with the Royal Bank of Canada (“RBC”) was \$55.0 million (“**RBC Master Agreement**”). The RBC Master agreement matures November 30, 2012 (extended during Q3 2012). As part of the RBC Master Agreement, bank indebtedness of \$1.75 million was outstanding at March 31, 2012 (June 30, 2011 - \$5.20 million) (the “**RBC Revolving Operating Credit Facility**”). The maximum amount of the RBC Revolving Operating Credit Facility for general working capital purposes is \$3.51 million.

The RBC Master Agreement, includes a term facility with a maximum amount of \$10.0 million (“**RBC Acquisition Facility**”) upon which \$3.67 million was drawn at March 31, 2012 (June 30, 2011 - nil) to fund acquisitions as defined in the RBC Master Agreement. A general security agreement over all property of the Company has been pledged as security for the RBC Revolving Operating Credit and Acquisition Facility. The RBC Revolving Operating Facility bears interest at RBC prime plus 1.25%. The RBC Acquisition Facility bears interest at RBC prime plus 2.50%. The availability of the RBC Revolving Operating Credit and Acquisition Facility are subject to the Company maintaining interest and consolidated indebtedness coverage ratios and certain other covenants.

Also, as part of the RBC Master Agreement, the Company has a revolving production credit facility (“**The RBC Revolving Production Credit Facility**”) with the Royal Bank with a maximum authorized amount of \$40.28 million as of March 31, 2012, against which only \$17.42 million was drawn. The maturity dates for the RBC Individual Approved Tranches vary, but the outside maturity date is December 2013. Please see note 14 of the unaudited interim condensed financial statements for the three and nine months ended March 31, 2012 and 2011 for further details.

Capital Management

The Company’s objectives when managing capital are to provide an adequate return to shareholders, safeguard its assets, maintain a competitive cost structure and continue as a going concern in order to pursue the development, production, distribution, and licensing of its film and television properties.

To facilitate the management of its capital structure, the Company prepares annual expenditure operating budgets that are updated as necessary depending on various factors, including industry conditions and operating cash flow. The annual and updated budgets are reviewed by the board of directors.

The Company monitors capital using a number of financial ratios, specifically for the RBC Master Credit Facility, including but not limited to:

- Funded Debt Ratio, defined as funded debt (the total of all obligations for borrowed money which bear interest or imputed interest (not including interim production financing), all capital lease obligations, and any contingent liabilities) (“**Funded Debt**”) to consolidated EBITDA; and
- The Fixed Charge Ratio, defined as adjusted consolidated EBITDA (consolidated EBITDA less cash income taxes and unfunded capital expenditures) to fixed charges (consolidated interest expense, scheduled principal payments on Funded Debt, and Company distributions).

The following table illustrates the financial ratios calculated on a rolling twelve-month basis as at:

	Measure	March 31, targets	June 30, 2012	2011
Funded Debt Ratio		< 3.0x	0.93x	1.3x
Fixed Charge Ratio		> 1.25x	6.33x	6.22x

The Company has been in compliance with these and all previous ratios since the inception of the RBC Master Credit Facility.

Contractual Obligations

As of March 31, 2012

Payments Due by Period

(All amounts are in thousands)

	Total	Fiscal 2012	Fiscal 2013-2014	Fiscal 2015-2016	After Fiscal 2017
	\$	\$	\$	\$	\$
Bank indebtedness ⁽¹⁾	1,753	1,753	-	-	-
Capital lease for equipment ⁽²⁾	649	108	541	-	-
Long-term debt payments (principal and interest) ⁽³⁾	6,258	460	3,490	1,241	1,067
Operating leases ⁽⁴⁾	5,075	376	2,145	1,093	1,461
Total Contractual Obligations	13,735	2,697	6,176	2,334	2,528

- (1) RBC Revolving Operating Credit Facility with a maximum amount of \$3.51 million bearing implied interest at bank prime plus 1.25%. See note 14 to the unaudited interim condensed financial statements for the three and nine months ended March 31, 2012 for details.
- (2) Pursuant to capital leases for video editing, leaseholds, and other office and production equipment, the obligations bear implied interest ranging from 4.0% to 9.8% and mature from February 2013 to October 2013. Principal balances are included in note 14 to the unaudited interim condensed financial statements for the three and nine month periods ended March 31, 2012.
- (3) See note 14 to the unaudited interim condensed financial statements for the three and nine month periods ended March 31, 2012 for details.
- (4) Pursuant to operating leases. See note 20 to the unaudited interim condensed consolidated financial statements for the three and nine month periods ended March 31, 2012 for details.

Outlook

The Company's March 31, 2012 balance sheet remains strong with over \$23.2 million in cash and short-term investments on hand, against approximately \$1.7 million of bank indebtedness. With its remaining net cash (approximately \$21.5 million) on hand and RBC Acquisition Facility (\$6.0 million of availability), the Company is also seeking acquisition targets to complement its core strengths. Possible opportunities would include additional licensing expertise, additional production capacity and film and television libraries with a proven track record of positive cash flows.

Management continues to focus on its core strengths of developing, producing, distributing, and licensing the best possible quality Children's and Family programs with goals of increasing cash flows from operations and profitability through existing production and distribution streams and emerging music and M&L opportunities, specifically its new initiatives in licensing relating to *Yo Gabba Gabba* and *Rastamouse*. As stated in the 2011 Annual MD&A, the Company is committed to growing its content library by its previously stated goal of 5-10% organically and through acquisitions of third party titles.

With combined production revenue (proprietary and producer and service fee) in excess of \$35.6 million for Nine Months 2012, the Company is well on its way to achieving the top end of its 2012 targets (see pages 17-18 of the 2011 Annual MD&A for full 2012 Company targets). For the remainder of Fiscal 2012, DHX's target for the category of production revenue (proprietary and producer and service fee) is \$7.0-12.0 million. The Company's preferred target mix of production revenue is 60/40 proprietary to service. As stated in the 2011 Annual MD&A, Management's target mix for Fiscal 2012 was 30/70 (or perhaps 35/65) proprietary to service. For Nine Months 2012, this mix was 31/69, in line with expectations. By the end of Fiscal 2013, the Company is targeting its 60/40 proprietary to service preferred mix.

In addition to the 29 half-hours added for Nine Months 2012 for IP rights on third party produced titles, for the remainder of Fiscal 2012 the Company expects to add 16 half-hours (note: currently over 40 half-hours contracted to be added over the next 2 years) for third party produced titles where the Company has significant IP rights. These include, among other titles, the hit series *Rastamouse* out of the UK and *How to be Indie* out of Canada.

For Fiscal 2012, Management is lowering slightly the high end of its range for distribution revenues. The revised target range for Fiscal 2012 is \$7.0-\$8.5 million (Nine Months 2012-\$5.35 million). The Company continues to seek third party titles to add to proprietary inventory levels.

For Fiscal 2012, having nearly exceeded the top end of the range for traditional DHX music and royalty revenue and exceeded the bottom end of the range for licensing on *Yo Gabba Gabba*, including *Yo Gabba Gabba Live!*, the Company is revising its targets upwards to \$2.5-\$2.75 million for the category of traditional DHX music and royalty revenue and \$11.75-\$12.5 million for all licensing categories on *Yo Gabba Gabba*. For Fiscal 2012, the Company is holding its targets on the following: \$0.5-\$1.0 million for licensing revenue on emerging properties (including *Rastamouse*), \$4.0-\$6.0 million for new media revenue including the property UMIGO, and \$0.3-\$0.5 million for rental revenue.

For Fiscal 2012, based on the adoption of IFRS and specifically changes to consolidation (See note 4 – "Transition to IFRS" of the unaudited interim condensed consolidated financial statements for the three and nine months ended March 31, 2012 for all IFRS transition details), Management has updated (consistent with Q1 and Q2 2012) its expectations range for its overall gross margin to between 33-40% of overall revenue (down slightly from 35-42% reported in the 2011 Annual MD&A under CGAAP).

For Q4 2012, Management continues to target additional SG&A reductions of 5% as compared to Q4 2011 SG&A.

The Company is holding its targets for Fiscal 2012 for the following: amortization of PP&E and intangibles when considered together, share-based compensation, finance expense, and finance income are expected to be in the following ranges respectively: \$2.0-\$2.4 million, \$0.5-\$0.75 million, \$0.2-\$0.3 million, and \$0.2-\$0.5 million. The Company is lowering slightly its targets for amortization of acquired library and development expense, and share of loss of associates to \$1.4-\$1.6 million and \$0.1-\$0.2 million respectively.

Wildbrain Acquisition

On September 14, 2010, the Company acquired all the outstanding shares in W!ldbrain Entertainment Inc. (“DHX Wildbrain”), a privately owned company, based in Los Angeles California, for \$8.45 million. DHX Wildbrain operates an animation studio in Los Angeles and is the co-owner of acclaimed children’s television series and live touring show *Yo Gabba Gabba!*. Further consideration is payable in USD as an earn out payment calculated as 50% of cash receipts from the *Yo Gabba Gabba!* property over \$10.50-11.50 million (the ultimate threshold amount within the range of \$10.50-11.50 million of cash receipts will be determined based on a minimum of \$10.00 million in cash receipts plus, once achieved, \$0.50 million per year in operating expenses) for a period of 36 months from closing (see note 6 of the unaudited interim condensed consolidated financial statements for the three and nine months ended March 31, 2012 and 2011 for further details).

Normal Course Issuer Bid

During the three and nine months ended March 31, 2012, as part of the Company’s previously announced normal course issuer bid, 34,000 and 1,369,500 common shares were repurchased and cancelled for \$0.03 million and \$1.08 million respectively (year ended June 30, 2011 – 51,000 common shares for \$0.04 million).

Substantial Issuer Bid

On December 30, 2011, as part of the Company’s previously announced substantial course issuer bid, 7,142,857 common shares were repurchased and cancelled for \$5.12 million cash including \$0.12 million in costs (year-ended June 30, 2011 – nil).

Seasonality

Results of operations for any period are dependent on the number and timing of film and television programs delivered, which cannot be predicted with certainty. Consequently, the Company’s results from operations may fluctuate materially from period-to-period and the results of any one period are not necessarily indicative of results for future periods. Cash flows may also fluctuate and are not necessarily closely correlated with revenue recognition. During the initial broadcast of the rights the Company is somewhat reliant on the broadcaster’s budget and financing cycles and at times the license period gets delayed and commences at a later date than originally projected.

The Company’s film and television revenues vary significantly from quarter to quarter driven by contracted deliveries with the primary broadcasters. Although with the Company’s recent diversification of its revenue mix, particularly in the strengthening of the distribution revenue stream, some of the quarterly unevenness is improving slightly and becoming more predictable. Distribution revenues are contract and demand driven and can fluctuate significantly from period-to-period.

Critical Accounting Estimates

The preparation of the financial statements in conformity with IFRS requires Management to make estimates, judgements, and assumptions that Management believes are reasonable based upon the information available. These estimates, judgements, and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results can differ from those estimates (refer to page 2 of this MD&A for more information regarding forward-looking information). The following is a discussion of accounting policies that require significant Management judgements and estimates. For a discussion of all of the Company’s accounting policies, including the items outlined below, refer to note 1 of the audited consolidated financial statements for the years ended June 30, 2011 and 2010 and note 3 of the unaudited interim condensed consolidated financial statements for the three and nine months ended March 31, 2012 on www.sedar.com or DHX’s website at www.dhxmedia.com. The following updates are provided for those areas that contain critical accounting estimates utilized in the preparation of DHX’s unaudited interim condensed consolidated financial statements that have changed as a result of DHX adopting IFRS on July 1, 2011.

- ***Share-based compensation***

Share-based compensation expense is determined based on the estimated grant date fair value of stock option awards using the Black-Sholes option pricing model, which takes into account the exercise prices, the current price of the underlying stock, the expected life of the option, the expected volatility of the stock, and the expected forfeitures of options granted.

- ***Income taxes and deferred income taxes***

Deferred tax assets and liabilities require Management's judgement in determining the amounts to be recognized. In particular, judgement is used when assessing the extent to which deferred tax assets should be recognized with respect to the timing of deferred taxable income.

The current income tax provision for the year is determined according to complex tax laws and regulations. Where the effect of these laws and regulations is unclear, estimates are used in determining the provision for current income taxes which are recognized in the consolidated financial statements. The Company considers the estimates, assumptions, and judgements to be reasonable but this can involve complex issues which may take an extended period to resolve. The final determination of prior years' tax provisions could be different from the estimates reflected in the financial statements.

- ***Impairment of investment in associates and long-term investment***

In order to assess impairment, the fair value of the Company's investments in associates and held-to-maturity investments are determined using valuation techniques, as there are no published price quotations. The Company has used an earnings approach to value these investments based on earnings multiples for recent transactions involving similar businesses.

- ***Impairment of financial assets***

At each reporting date, the Company assesses whether there is objective evidence that a financial asset is impaired. If such evidence exists, the Company recognizes an impairment loss, as follows:

- Financial assets carried at amortized cost: The loss is the difference between the amortized cost of the loan or receivable and the present value of the estimated future cash flows, discounted using the instrument's original effective interest rate. The carrying amount of the asset is reduced by this amount either directly or indirectly through the use of an allowance account.
- Available-for-sale financial assets: The impairment loss is the difference between the original cost of the asset and its fair value at the measurement date, less any impairment losses previously recognized in the statement of income. This amount represents the cumulative loss in accumulated other comprehensive income that is reclassified to net income.

Impairment losses on financial assets carried at amortized cost are reversed in subsequent periods if the amount of the loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized. Impairment losses on available-for sale financial assets are not reversed.

Future Accounting Standard Changes

The IASB has issued IFRS 10, 11, 12, and 13 effective for annual periods beginning on or after January 1, 2013. The IASB has also issued IFRS 9 effective for annual periods beginning on or after January 1, 2015, with early adoption permitted. IFRS 9 introduces new classification and measurement requirements for financial instruments. IFRS 10 defines the principles of control and establishes the basis of when and how an entity should be included within a set of consolidated financial statements. IFRS 11, *Joint Ventures* – establishes principles to determine the type of joint arrangement and guidance for financial reporting activities required by the entities that have an interest in arrangements which are controlled jointly. IFRS 12, *Disclosure of Interests in Other Entities* – requires extensive disclosures relating to a company's interest in subsidiaries, joint arrangements, associates, and unconsolidated structured entities. IFRS 13, *Fair Value Measurement* – defines fair value, provides guidance in a single framework for measuring fair value and identifies the required disclosures pertaining to fair value measurement. DHX continues to assess the impact of IFRS 9, 10, 11, 12, and 13 on its consolidated statement of operations and financial position.

Accounting Policies and Transition to IFRS

The significant accounting policies of DHX are described in note 3 to the March 31, 2012 unaudited interim condensed consolidated financial statements for the three and nine months ended March 31, 2012 of DHX.

Transition to IFRS

Effective July 1, 2011 and as further described in the Company's unaudited interim condensed consolidated financial statements and notes accompanying, DHX began reporting its financial results in accordance with IFRS.

The following table summarizes DHX's key metrics for the year ended June 30, 2011 under IFRS, versus those previously reported under CGAAP:

		Fiscal 2011		
(unaudited)		CGAAP	Adj.	IFRS
		\$	\$	\$
Revenue		54,676	733	55,409
Direct production costs and amortization		32,409	728	33,137
Gross margin ¹		22,267	5	22,272
Other expenses (income)		20,097	442	20,539
Income before income taxes		2,170	(437)	1,733
Income taxes		457	(143)	314
Net income		1,713	(294)	1,419
Comprehensive income		1,713	(764)	949
Performance indicators				
EBITDA ¹		7,346	(160)	7,186
Cash flow from:				
Operating activities		11,890	3,419	15,309
Adjusted operating activities ¹		8,393	(476)	7,917

¹Certain of the comparative Non-GAAP Financial Measures ("NGFM") are adjusted for all necessary adjustments, consisting of normal recurring adjustments and any changes in the current definition of NGFM (see "Use of Non-GAAP Financial Measures" section of this MD&A for further details).

The key impacts of IFRS on certain key metrics are as follows:

a) Revenue and direct production costs and amortization

For the year ended June 30, 2011, revenues increased by \$733, direct production costs and amortization and increased by \$728 as a result of certain subsidiaries which were considered variable interest entities under Canadian GAAP and were not subject to full consolidation and were reported in the financial statements under the equity method. These subsidiaries have been fully consolidated for IFRS purposes.

b) Other expenses (income)

For the year ended June 30, 2011, other expenses increased by \$442 as a result of a number of IFRS adjustments as follows:

- First, in accordance with IFRS transitional provisions, the Company elected to apply IFRS 3 – Business Combination prospectively to business combinations occurring after its transition date. Under IFRS transaction costs associated with the Wildbrain acquisition and other deferred acquisition costs must be expensed, resulting in an increase in other expenses of \$470 for the year ended June 30, 2011.
- Second, under IFRS, the Company expenses the estimated fair value of stock options over the vesting period using the graded vesting method of amortization. As a result, other expenses decreased by \$39, for the year ended June 30, 2011.
- Thirdly, under IFRS, unrealized gains and losses on the Company's short-term investments, classified as available-for-sale investments, are included in other comprehensive income, rather than in net income, resulting in an increase in other expenses of \$6 for the year ended June 30, 2011.
- Finally and as noted above, the full consolidation of certain entities previously reported in the financial statements using the equity method resulting in an increase in other expense of \$5 for the year ended June 30, 2011.

c) Income taxes

Deferred income taxes were adjusted to give effect to the above noted adjustments, resulting in an increase in deferred income taxes recovered for the year ended June 30, 2011 of \$143.

d) Net income and comprehensive income

The changes noted above result in a decrease in net income of \$294 for the year ended June 30, 2011.

Additionally, there were two changes to comprehensive income:

Under Canadian GAAP, the Company used the temporal method of foreign exchange translation for its integrated wholly owned subsidiary, Wildbrain. Under the temporal method, non-monetary assets were converted to the presentation currency using historical foreign exchange rates and the resulting difference between the translation of the balance sheet and income statement was recorded in income statement. Under IFRS, the temporal method is not recognized and the translation methodology used to translate the financial statements of entities with presentation currencies other than Canadian dollars is driven by the determination of the functional currency in each entity in the group. Because the functional currency of Wildbrain has been determined to be the US dollar, the Company translated the assets and liabilities of Wildbrain at the exchange rate in effect at each balance sheet date. As a result, comprehensive income decreased by \$476.

Secondly, as noted above, under IFRS, unrealized gains and losses on the Company's short-term investments, classified as available-for-sale investments, are included in other comprehensive, resulting in the reclassification of unrealized gains on available-for-sale investments from other expenses to comprehensive income. As a result, comprehensive income increased by \$7.

e) EBITDA

While the transition to IFRS resulted in multiple changes to the statement of income, the net impact on EBITDA was a decrease of \$160 for the year ended June 30, 2011, representing the above-mentioned expensing of transaction costs associated with Wildbrain acquisition.

f) Cash flows from operating activities and cash flow from adjusting operating activities

For the year ended June 30, 2011, cash flows from operating activities increased by \$3,419 and cash flows from adjusted operating activities decreased by \$476 as a result of the transition to IFRS. Both the increase in cash flows from operating activities and the decrease in cash flows from adjusting operating activities were primarily a result of the full consolidation of certain entities previously reported in the financial statements using the equity method.

The following is a summary of transition adjustments to the Company's shareholders' equity from Canadian GAAP to IFRS:

	June 30, 2011 \$	July 1, 2010 \$
Equity – CGAAP	82,059	80,179
IFRS adjustments increase (decrease)		
Business combinations	(470)	-
Cumulative translation adjustment	(476)	-
Deferred income taxes	143	-
Equity –IFRS	81,256	80,179

The following represent the key changes to equity as a result of the transition to IFRS:

a) Business combinations and deferred acquisition costs.

In accordance with IFRS transitional provisions, the Company elected to apply IFRS 3 – Business Combination prospectively to business combinations occurring after its transition date. The Company's acquisition of Wildbrain

was accounted for using the purchase method under Canadian GAAP and IFRS, and under Canadian GAAP the Company had deferred acquisition costs related to potential acquisitions under consideration. Under IFRS transaction costs associated with the Wildbrain acquisition and other deferred acquisition costs must be expensed, resulting in a decrease in equity of \$470 and nil as at June 30, 2011 and July 1, 2010, respectively.

b) Change in foreign exchange translation methodology

Under Canadian GAAP, the Company used the temporal method of foreign exchange translation for its integrated wholly owned subsidiary, Wildbrain. Under the temporal method, non-monetary assets were converted to the presentation currency using historical foreign exchange rates and the resulting difference between the translation of the balance sheet and income statement was recorded in income statement.

Under IFRS, the temporal method is not recognized and the translation methodology used to translate the financial statements of entities with presentation currencies other than Canadian dollars is driven by the determination of the functional currency in each entity in the group. Because the functional currency of Wildbrain has been determined to be the US dollar, the Company translated the assets and liabilities of Wildbrain at the exchange rate in effect at each balance sheet date. As a result, equity decreased by \$476 and nil as at June 30, 2011 and July 1, 2010, respectively.

c) Deferred taxes

Deferred income taxes were adjusted to give effect to the above noted adjustments, resulting in an increase in equity of \$143 and nil as at June 30, 2011 and July 1, 2010, respectively.

The table below provides the 2011 quarterly and full year consolidated statement of income under IFRS:

(unaudited) (expressed in thousands of Canadian dollars)	Q1 2011 \$	Q2 2011 \$	Q3 2011 \$	Q4 2011 \$	Fiscal 2011 \$
Revenues	12,227	19,381	12,283	11,518	55,409
Direct costs and amortization of film and television produced	7,310	12,278	6,771	6,778	33,137
Gross margin	4,917	7,103	5,512	4,740	22,272
Other Expenses (Incomes)					
Amortization of acquired library	260	79	107	165	611
Amortization of property, plant and equipment and intangibles	506	512	527	590	2,135
Development expenses and other	68	368	408	342	1,186
Impairment in value of certain investment in film and television programs	100	350	-	-	450
Selling, general and administrative	3,423	4,262	4,132	3,758	15,575
Share of loss of associates	71	83	111	68	333
Finance expense (income), net	(153)	143	(72)	331	249
Income (loss) before income taxes	642	1,306	299	(514)	1,733
Provision for (recovery of) income taxes	213	452	62	(413)	314
Net income (loss) for the periods	429	854	237	(101)	1,419

The table below provides the 2011 quarterly and full year consolidated statement of cash flow under IFRS:

(unaudited) (expressed in thousands of Canadian dollars)	Q1 2011 \$	Q2 2011 \$	Q3 2011 \$	Q4 2011 \$	Fiscal 2011 \$
Cash provided by (used in)					
Operating activities					
Net income (loss) for the periods	429	854	237	(101)	1,419
Charges (credits) to income not involving cash					-
Amortization of film and television programs	4,046	4,338	2,266	2,449	13,099
Amortization of acquired library	260	79	107	165	611
Amortization of property, plant, and equipment	235	258	329	362	1,184
Amortization of intangible assets	271	253	198	227	949
Unrealized foreign exchange loss (gain)	(297)	98	(58)	196	(61)
Share of loss of associates	71	83	111	68	333
Impairment in value of certain investment in film and television programs	100	350	-	-	450
Share-based compensation	142	77	85	185	489
Interest on promissory notes	2	1	1	1	5
Recovery of deferred income taxes	(124)	(122)	(242)	(176)	(664)
	5,135	6,269	3,034	3,376	17,814
Net investment in film and television programs	(6,895)	(6,222)	(1,637)	(1,892)	(16,646)
Net change in non-cash working capital balances related to operations	3,255	271	5,374	5,241	14,141
Cash provided by operating activities	1,495	318	6,771	6,725	15,309
Financing activities					
Proceeds from issuance of common shares and warrants, net of issuance costs	-	-	(100)	(20)	(120)
Proceeds of shares related to employee share purchase plan	-	2	4	22	28
Proceeds from repayment of employee share purchase loan	-	-	-	1	1
Common shares repurchased and cancelled	-	-	-	(43)	(43)
Proceeds from (repayment of) bank indebtedness	5,376	435	(87)	(774)	4,950
Proceeds from (repayment of) interim production financing	370	3,418	(3,975)	(7,205)	(7,392)
Repayment of long-term debt	(140)	(135)	(135)	(134)	(544)
Cash provided by (used in) financing activities	5,606	3,720	(4,293)	(8,153)	(3,120)
Investing activities					
Business acquisitions, net of cash acquired	(7,936)	-	-	(80)	(8,016)
Acquisitions of short-term investments	(4,002)	-	(3)	(5)	(4,010)
Proceeds on disposal of short-term investments	-	10	1,006	3,014	4,030
Acquisitions of property, plant, and equipment	(428)	(259)	(279)	(978)	(1,944)
Cash provided by (used in) investing activities	(12,366)	(249)	724	1,951	(9,940)
Net change in cash during the periods	(5,265)	3,789	3,202	523	2,249
Cash – Beginning of periods	17,276	12,011	15,800	19,002	17,276
Cash – End of periods	12,011	15,800	19,002	19,525	19,525

Financial Instruments and Risk Management

The Company's financial instruments consist of cash, restricted cash, short-term investments, amounts receivable, long-term investment, bank indebtedness, interim production financing, accounts payable and accrued liabilities, long-term debt and obligations under capital leases, and other liability. The Company, through its financial assets and liabilities, has exposure to the following risks from its use of financial instruments: credit risk, interest rate risk, liquidity risk, and currency risk. Management monitors risk levels and reviews risk management activities as they determine to be necessary.

Credit Risk

Amounts receivable from the Canadian federal government and other government agencies in connection with production financing represents 63% of total amounts receivable at March 31, 2012 (March 31, 2011 - 66%). Certain of these amounts are subject to audit by the government agencies. Management believes that the net amounts recorded are fully collectible. Management believes that it is normal course for the industry for some amounts receivable to take considerable time to collect; for instance it is normal course for federal and provincial tax credits receivable to take up to 24 months to proceed through audit

and collection. The Company adjusts amounts receivable from Canadian federal government and other government agencies including federal and provincial tax credits receivables in connection with production financing, quarterly and annually for any known differences arising from internal or external audit of these amounts. An allowance against federal and provincial tax credits receivable has been recorded based on the Company's history of collection of these amounts.

The balance of trade amounts receivable are primarily with Canadian broadcasters and large international distribution companies. The Company has recorded an allowance for doubtful accounts of less than 1% against the gross amounts of trade receivables, and management believes that the net amount of trade receivables is fully collectible.

Interest Rate Risk

The Company is exposed to interest rate risk arising from fluctuations in interest rates as its interim production financing and certain long-term debt bear interest at floating rates. A 1% fluctuation would have an approximate \$0.20-\$0.30 million effect on net income (loss).

Liquidity Risk

The Company manages liquidity by forecasting and monitoring operating cash flows and through the use of capital leases and revolving credit facilities (see notes 10, 11, and 12 of the audited consolidated financial statements for June 30, 2011 for further details). As at March 31, 2012 the Company had cash on hand of \$18.00 million (June 30, 2011 - \$19.53 million) and short-term investments of \$5.24 million in Canadian government grade bonds (June 30, 2011 - \$6.06 million).

Currency Risk

The Company's activities which expose it to currency risk involve the holding of foreign currencies as well as incurring production costs and earning revenues that are denominated in foreign currencies. For every 1% change in the USD, GBP, or Euros exchange rate versus the Canadian dollar there is approximately a \$0.10 million impact on net income (loss).

Risk Assessment

The following are the specific and general risks that could affect the Company that each reader should carefully consider. Additional risks and uncertainties not presently known to the Company or that the Company does not currently anticipate will be material, may impair the Company's business operations and its operating results and as a result could materially impact its business, results of operations, prospects, and financial condition. These specific and general risks are as follows: risks related to the nature of the entertainment industry, risks related to television and film industries, risks related to doing business internationally, loss of Canadian status, competition, limited ability to exploit filmed and television content library, protecting and defending against intellectual property claims, fluctuating results of operations, raising additional capital, concentration risk, reliance on key personnel, market share price fluctuations, risks associated with acquisitions and joint ventures, potential for budget overruns and other production risks, management estimates in revenues and earnings, stoppage of incentive programs, financial risks resulting from the Company's capital requirements, government incentive program, change in regulatory environment, litigation, technological change, labour relations, and exchange rates. *For further details see "Risk Factors" contained in the Company's 2011 Annual MD&A on www.sedar.com or DHX's website at www.dhxmedia.com.*

Disclosure Controls and Procedures

The Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") are responsible for establishing and maintaining the entity's disclosure controls and procedures to provide reasonable assurance that all relevant information is gathered and reported to them on a timely basis so that appropriate decisions can be made regarding public disclosures.

The CEO and CFO, after evaluating the effectiveness of the Company's disclosure controls and procedures have concluded that, as at March 31, 2012, the entity's disclosure controls and procedures were effective. It should be noted that while the entity's CEO and CFO believed that the disclosure controls and procedures can provide a reasonable level of assurance, and that they are effective, they do not expect that the disclosure controls and procedures can prevent all errors and fraud. A control system, no matter how well designed or operated can provide only reasonable, not absolute assurance that the objectives of the control systems are met.

Internal Control over Financial Reporting ("ICFR")

The Company's CEO and CFO are responsible for designing ICFR or causing these controls to be designed under their supervision in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS.

ICFR has been designed based on the framework issued by COSO to provide reasonable assurance regarding the reliability of DHX's financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

Due to its inherent limitations, ICFR may not prevent or detect material misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management, under the supervision of the CEO and CFO conducted an evaluation of control design on ICFR as at March 31, 2012. Based on this evaluation, Management has concluded that the Company's ICFR were adequate and effective to ensure that material information relating to the Company and its consolidated subsidiaries required to be disclosed in the Company's reports filed or submitted under the National Instrument 52-109 would have been known to them.

Changes in ICFR

There were no changes in the Company's ICFR that occurred during the three months ended March 31, 2012 that to Management's knowledge have materially affected or are reasonably likely to materially affect the entity's ICFR.

Use of Non-GAAP Financial Measures

In addition to the results reported in accordance with IFRS or GAAP, the Company uses various non-GAAP financial measures, which are not recognized under IFRS or GAAP, as supplemental indicators of our operating performance and financial position. These non-GAAP financial measures are provided to enhance the user's understanding of our historical and current financial performance and our prospects for the future. Management believes that these measures provide useful information in that they exclude amounts that are not indicative of our core operating results and ongoing operations and provide a more consistent basis for comparison between periods. The following discussion explains the Company's use of EBITDA, Gross Margin, and Adjusted Operating Activities as measures of performance.

"EBITDA" and **"Adjusted EBITDA"** means earnings (loss) before interest, taxes, depreciation, amortization, stock-based compensation expense, foreign exchange (loss) gain and impairment of certain investments in film and television programs ("Adjusted EBITDA"). Amortization includes amortization of PP&E, acquired libraries, and intangible assets. EBITDA and Adjusted EBITDA represents net income (loss) of the Company before amortization of PP&E, acquired libraries, and intangible assets, interest expense, interest income, non-controlling interest, share of loss of associates (formerly, equity income), development expenses, stock-based compensation expense, and foreign exchange (loss) gain. EBITDA and Adjusted EBITDA are not earnings measures recognized by GAAP and do not have a standardized meaning prescribed by GAAP. Therefore, EBITDA and Adjusted EBITDA may not be comparable to similar measures presented by other issuers. Management believes EBITDA and Adjusted EBITDA to be meaningful indicators of our performance that provides useful information to investors regarding our financial condition and results of operation.

"Gross Margin" means revenue less direct production costs and amortization of film and television programs produced. Gross Margin is not an earnings measure recognized by GAAP and does not have a standardized meaning prescribed by GAAP. Therefore, Gross Margin may not be comparable to similar measures presented by other issuers.

"Adjusted Operating Activities" is a non-GAAP financial measure of cash inflows and outflows from operating activities adjusted for increases and decreases in interim production financing, as in Management's opinion, these are also an integral part of determining cash flows from operations. Adjusted Operating Activities is one of the key cash flow measurement tools used by Management in assessing cash flow performance.

A reconciliation of historical results to EBITDA and Adjusted EBITDA is presented on the next page.

Reconciliation of Historical Results to EBITDA and Adjusted EBITDA

EBITDA and Adjusted EBITDA are not recognized earnings measures under GAAP and do not have standardized meanings prescribed by GAAP. Therefore EBITDA and Adjusted EBITDA may not be comparable to similar measures presented by other companies or issuers. Investors are cautioned that EBITDA and Adjusted EBITDA should not be construed as alternatives to net income or loss determined in accordance with GAAP as an indicator of the Company's performance or to cash flows from operating, investing, and financing activities as a measure of liquidity and cash flows. The following table reconciles income (loss) before income taxes, EBITDA and Adjusted EBITDA, and Gross Margin, based on the unaudited interim condensed consolidated financial statements of the Company for Q3 2012 and Q3 2011 found on www.sedar.com and www.dhxmedia.com. For further description see "Use of Non-GAAP Financial Measures" elsewhere in this MD&A. In addition, the table reconciles EBITDA reported under IFRS to those previously reported under CGAAP.

The operating results for any period should not be relied upon as an indication of results for any future period.

	Q3-2012	Q3-2011	Q3-2011	Q3-2011
	(\$000) IFRS	(\$000) IFRS	(\$000) Adjustments	(\$000) CGAAP
Income before income taxes for the period.....	803	299	(175)	474
Finance expense (income).....	88	(72)	(10)	(62)
Share of loss of associates.....	55	111	-	111
Amortization	874	634	-	634
Impairment in value of certain investment in film and television programs.....	-	-	-	-
Development expenses and other.....	226	408	193	215
Share-based compensation expense.....	71	85	(7)	92
EBITDA and Adjusted EBITDA¹	2,117	1,465	1	1,464
Selling, general and administrative, net of share-based compensation expense.....	3,999	4,047	4	4,043
Gross Margin¹	6,116	5,512	5	5,507
Nine Months Ended March 31, 2012	Nine Months Ended March 31, 2011			
(\$000) IFRS	(\$000) IFRS	(\$000) Adjustments	(\$000) CGAAP	(\$000) CGAAP
Income before income taxes for the period.....	3,836	2,247	(198)	2,445
Finance expense (income).....	(23)	(82)	(28)	(54)
Share of loss of associates.....	81	265	-	265
Amortization	2,573	1,991	-	1,991
Impairment in value of certain investment in film and television programs.....	135	450	-	450
Development expenses and other.....	436	844	193	651
Share-based compensation expense.....	381	304	(37)	341
EBITDA and Adjusted EBITDA¹	7,419	6,019	(70)	6,089
Selling, general and administrative, net of share-based compensation expense.....	11,482	11,513	75	11,438
Gross Margin¹	18,901	17,532	5	17,527

¹Certain of the comparative Non-GAAP Financial Measures ("NGFM") are adjusted for all necessary adjustments, consisting of normal recurring adjustments and any changes in the current definition of NGFM (see "Use of Non-GAAP Financial Measures" section of this MD&A for further details).



DHX MEDIA LTD.

Q3 2012

**Supplemental Information
For the Three and Nine Months Ended March 31, 2012**

1. Summary of securities issued and options and warrants granted during the three and nine months ended March 31, 2012 (expressed in thousands of Canadian dollars, except for shares and amounts per share)

a. Summary of securities issued

	Number of Common Shares	Value \$
Balance at June 30, 2011	61,596,615	76,437
Shares issued as part of employee share purchase plan	3,061	3
Normal course issuer bid shares repurchased and cancelled	(606,500)	(501)
Balance at September 30, 2011	60,993,176	75,939
Shares issued as part of employee share purchase plan	4,123	2
Normal course issuer bid shares repurchased and cancelled	(729,000)	(1,155)
Shares cancelled related to an employee loan forgiven	(27,000)	(50)
Substantial issuer bid shares repurchased and cancelled	(7,142,857)	(8,857)
Balance at December 31, 2011	53,098,442	65,879
Shares issued as part of employee share purchase plan	3,129	4
Normal course issuer bid shares repurchased and cancelled	(34,000)	(42)
Balance at March 31, 2012	53,067,571	65,841

b. Summary of options and warrants

Options	Number of Options	Weighted-average exercise price
Balance at June 30, 2011	4,020,000	\$1.07
Granted to an employee	300,000	\$0.83
Options forfeited	(125,000)	\$1.33
Balance at September 30, 2011	4,195,000	\$1.04
Options expired	(275,000)	1.33
Granted to employees	380,000	0.83
Granted to employees	200,000	0.69
Balance at December 31, 2011	4,500,000	\$0.93
Options expired	(25,000)	0.93
Options expired	(40,000)	1.62
Options forfeited	(75,000)	0.93

Warrants	Number of Warrants	Weighted-average exercise price
Balance at June 30, 2011, September 30, 2011, and December 31, 2011	937,500	\$1.15
Warrants expired	(937,500)	\$1.15
Warrants granted	1,000,000	\$0.785
Balance at March 31, 2012	1,000,000	\$ 0.785

c. Summary of securities as at the end of the reporting period

i. Authorized share capital

Unlimited common shares without nominal or par value;
100,000,000 preferred variable voting shares, redeemable at the option of the Company at any time at a millionth of a cent per share, no entitlement to dividends, voting.

ii. Shares outstanding and recorded value

53,067,571 common shares at a recorded value of \$65,841;
100,000,000 preferred variable voting shares at a recorded value of nil.

iii. Description of options and warrants

See note 15(f) and 15(g) of the unaudited interim condensed consolidated financial statements for the three and nine months ended March 31, 2012 and March 31, 2011.

2. Directors and officers as at March 31, 2012

Directors

Sir Graham Day (1) (2)	Lead Director of DHX, Chair of Governance Committee
Michael Donovan (1)	Chairman, Board of Directors
J. William Ritchie (2)	Director, Chair of Compensation Committee
Donald Wright (2)	Director, Chair of Audit Committee
Joe Medjuck (2)	Director
Laura Formusa	Director
Robert Sobey (3)	Director

Officers

Michael Donovan	CEO
Dana Landry	CFO
Steven DeNure	President and COO
Mark Gosine	EVP, Legal Affairs, Secretary and General Counsel
David Regan	EVP, Corporate Development & Investor Relations

(1) Member of the Production Financing Committee.

(2) Member of the Audit Committee, Compensation Committee, and the Nominating and Governance Committee.

(3) Member of the Compensation Committee